

WEST VIRGINIA & CANADA

An integrated economy



Photo: GreenPower Motor Company

GreenPower Motor Company

Canadian-owned **GreenPower Motor Company Inc.**, a leading manufacturer and distributor of zero-emission, electric-powered, medium- and heavy-duty vehicles, will be manufacturing zero-emission, all-electric school buses in its newly-acquired 9.5-acre manufacturing facility in South Charleston. The plant will create up to 900 jobs in West Virginia. In addition, three all-electric GreenPower Type D BEAST school buses will be deployed in Mineral, Lewis and Harrison school districts, while Upshur County will deploy the award-winning, all-electric Type A Nano BEAST. "GreenPower's BEAST and Nano BEAST continue to prove their capabilities in colder weather conditions and mountainous terrain," said GreenPower CEO and Chairman Fraser Atkinson. "We're committed to continue bringing healthier transportation alternatives to the children and communities of West Virginia to help reshape how students travel to and from school."

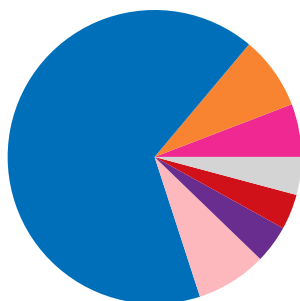


37 Canadian-owned companies employ **1,300 workers** in West Virginia



West Virginia sells more goods to Canada (its #1 export market) than to its next six largest foreign markets combined

West Virginia **exports \$2.1 billion** in goods to Canada annually



Goods exports by industry

- Chemicals (6%)
- Energy (8%)
- Equipment & machinery (66%)
- Minerals & metals (8%)
- Plastics & rubbers (4%)
- Transportation (4%)
- Other (4%)

West Virginia exports \$90 million in services to Canada, including

Travel (including for education).....	\$45 million
Business services.....	\$17 million
Charges for the use of intellectual property.....	\$13 million
Maintenance & repair services.....	\$7 million
Insurance services.....	\$4 million

Top West Virginia goods exports to Canada

Engines & turbines.....	\$1.3 billion
Plastics & plastic articles.....	\$85 million
Coal.....	\$79 million
Fuel oil.....	\$59 million
Motor vehicle parts.....	\$57 million
Aluminum & aluminum articles.....	\$48 million
Aircraft & parts.....	\$30 million
Iron & steel alloys & semi-finished products.....	\$29 million
Stone & cement products, abrasives.....	\$28 million
Paints, pigments, varnishes, dyestuffs & inks.....	\$27 million



Photo: Pratt & Whitney

Pratt & Whitney: overhauling engines in West Virginia for over 50 years

In October 2021, **Pratt & Whitney Canada**, a business unit of **Pratt & Whitney**, celebrated the 50th anniversary of its Maintenance, Repair and Overhaul (MRO) facility – Pratt & Whitney Engine Services, Inc., located in Bridgeport. The facility employs around 400 people and overhauls between 500 and 600 engines a year. In 2019, Pratt & Whitney’s U.S.-Canadian team, in collaboration with the state of West Virginia, announced a \$30 million investment to add a new MRO line to the facility. The new line became operational in 2021.



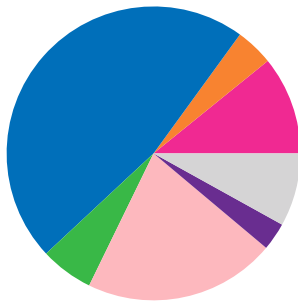
Canada invests in West Virginia

Trade with Canada supports **32,400 employees in West Virginia** in addition to the **1,300 employees** at Canadian-owned businesses across the state. In addition, West Virginia exports \$2.2 billion in goods and services to Canada.

Canadian-owned companies, including **AltaGas, Brookfield Renewable U.S., Enbridge, Resolute Forest Products, Resolver, Stella-Jones, Total Energy Services, Trans Canada Energy,** and **West Virginia Air Center**, are major contributors to West Virginia’s economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

West Virginia

imports \$2.1 billion
in goods from Canada annually



- Chemicals (11%)
- Energy (4%)
- Equipment & machinery (47%)
- Forest products (6%)
- Minerals & metals (21%)
- Plastics & rubbers (3%)
- Other (8%)

Top West Virginia goods imports from Canada

Engines & turbines.....	\$875 million
Organic chemicals.....	\$202 million
Aluminum & aluminum articles.....	\$115 million
Paper & paperboard.....	\$113 million
Nickel & nickel articles.....	\$87 million
Iron & steel tubes, pipes & sheets.....	\$72 million
Plastics & plastic articles.....	\$59 million
Copper & copper articles.....	\$56 million
Iron & steel alloys & semi-finished products.....	\$49 million
Fuel oil.....	\$46 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada’s export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). **Business Roundtable:** state jobs from Canada-U.S. trade (2018, 10/2020 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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