

WASHINGTON & CANADA

An integrated economy



P-8A Poseidon

Canada partnering with the U.S. on a key defense purchase

Canada's strategic defence procurement not only strengthens U.S.-Canada national security and defense cooperation but also creates well-paying jobs in Washington. **Boeing's** key manufacturing facility in Renton will produce the 16 **P-8A Poseidon Multi Mission Aircraft** for the \$5.9 billion recent purchase by the Government of Canada. This deal further fosters the supply chain integration and innovation collaboration between the U.S. and Canada, as Canada remains Boeing's key supply chain partner and destination of its new innovation center. The P-8A Poseidon will be Canada's new maritime patrol aircraft and will enable our two countries to jointly patrol our shared waters and the Canadian north enabling Canada to fully support NORAD's operations well into the future!



410 Canadian-owned companies employ **24,200 workers** in Washington

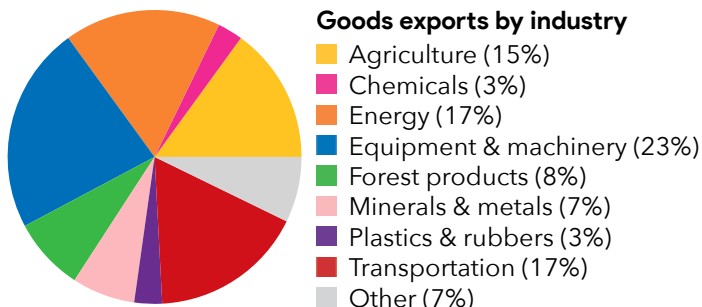


Canada is the **#2 export market** for Washington

Washington exports **\$9.6 billion** in goods to Canada annually

Washington exports \$2.0 billion in services to Canada, including

Charges for the use of intellectual property....	\$670 million
Business services.....	\$350 million
Transport.....	\$317 million
Travel (including for education).....	\$297 million
Telecommunications & information services...	\$243 million



Top Washington goods exports to Canada

Electricity.....	\$1.0 billion
Aircraft & parts.....	\$858 million
Fuel oil.....	\$624 million
Paper & paperboard.....	\$421 million
Fruits & nuts.....	\$369 million
Tractors.....	\$313 million
Plastics & plastic articles.....	\$301 million
Fish & crustaceans.....	\$255 million
Toys, games, sporting & recreation equipment	\$246 million
Wood & semi-finished wood products.....	\$242 million



Photo: Indigenous Tourism Association of Canada

Collaborating on sustainable economic development

Social and economic impacts are boosted by investment in the growing Indigenous tourism sector in the Pacific Northwest region. Through **Expedia Group's** partnership with **Indigenous Tourism Association of Canada**, Washington state and Canada benefit from our shared value to promote inclusive economies, and to support the sustainable economic development of underrepresented Indigenous communities in the tourism industry in the region.



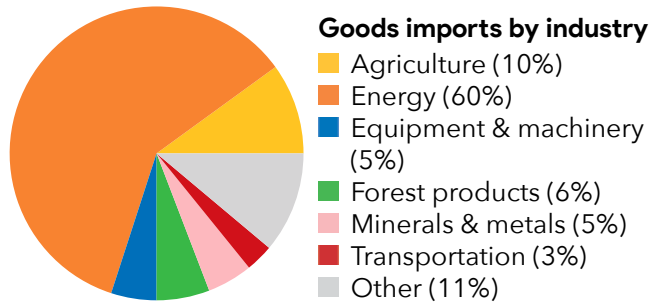
Gov. Jay Inslee takes a spin in Vicinity Motor's VMC 1200 truck. Photo: Vicinity Motors

Canada's environmentally friendly contribution to the American economy

From its new Ferndale Campus, Canadian e-Tracks manufacturer **Vicinity Motors** is providing environmentally-friendly e-bus and e-trucks to the Pacific Northwest region and beyond. With global responsibility in mind, Vicinity's e-vehicles are not only helping communities reduce fuel consumption and harmful emissions but also creating employment opportunities for Americans and contributing to the American economy.

Washington

imports \$21.0 billion
in goods from Canada annually



Top Washington goods imports from Canada

Natural gas & other gases.....	\$6.6 billion
Crude petroleum.....	\$5.3 billion
Softwood lumber.....	\$607 million
Wood & semi-finished wood products.....	\$522 million
Animal or vegetable fats, oils & waxes.....	\$486 million
Electricity.....	\$393 million
Aircraft & parts.....	\$352 million
Live animals.....	\$312 million
Plastics & plastic articles.....	\$271 million
Iron & steel alloys & semi-finished products.....	\$235 million

March 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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