

# Virginia's 4<sup>th</sup> district & Canada

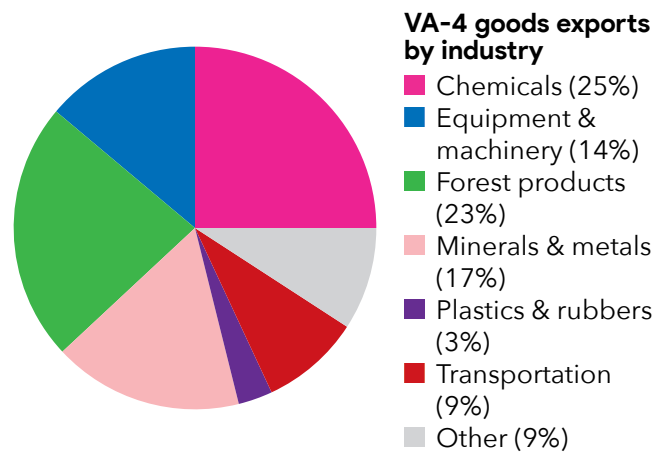
## An integrated economic & security partnership

1,280 people are employed at the 39 Canadian-owned businesses operating in VA-4

**VA-4**  
**exports \$310 million**  
 in goods to Canada annually

### Top VA-4 goods exports to Canada

■ Converted Paper Products.....	\$35 million
■ Pulp & Paperboard Mill Products.....	\$30 million
■ Resins & Synthetic Fibers.....	\$28 million
■ Basic Chemicals.....	\$22 million
■ Motor Vehicles.....	\$22 million



**VA-4**  
**exports \$132 million**  
 in services to Canada annually

### Top VA-4 services exports to Canada

Business services.....	\$50 million
Travel (including for education).....	\$35 million
Financial services.....	\$30 million
Charges for the use of intellectual property.....	\$8 million
Insurance services.....	\$4 million

### Top Canadian-owned businesses in VA-4

- Retail Data Services
- SMG Holdings
- US Security Associates
- Allied Universal
- WSP USA
- Majorclarity
- QRS Corporation
- RBC
- Colliers International
- SFE Brands

**April 2024**

Sources: **Trade Partnership:** Goods exports (2023 data, 3/2024 release) and services exports (2022 data, 1/2024 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.